

MLS STATISTICS for June 2009

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Sales	Last Month	Change	% of Sales	Last Year	Change
New Listings Published	1,933		1,706	13.3%		2,508	-22.9%
Total Listing Inventory	5,339		5,063	5.5%		8,414	-36.5%
Number of New Escrows	1,782		1,733	2.8%		2,268	-21.4%
Number of REO Sales	941	54.0%	1,050	-10.4%	60.6%	1,265	-25.6%
Number of Short Sales	290	16.6%	251	15.5%	14.5%	n/a	n/a
Equity Sales	513	29.4%	432	18.8%	24.9%	n/a	n/a
Total Number of Closed Escrows	1,744	100.0%	1,733	0.6%	100.0%	1,883	-7.4%
Months Inventory	3.1 Months		2.9 Months	6.9%		4.5 Months	-31.1%
Dollar Value of Closed Escrows	\$354,079,876		\$348,018,497	1.7%		\$458,418,110	-22.8%
Median	\$180,000		\$180,000	0.0%		\$220,000	-18.2%
Mean	\$203,027		\$200,819	1.1%		\$243,451	-16.6%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$250,000	

Year-to-Date Statistics	01/01/09 to 06/30/09	01/01/09 to 06/30/09	01/01/08 to 6/30/2008	Change
	SAR monthly data, compiled	MetroList YTD data		
Number of Closed Escrows	10,023	10,421	8,167	22.7%
Dollar Value of Closed Escrows	\$1,945,461,991	\$2,023,342,675	\$2,120,388,599	-8.2%
Median	\$173,000	\$173,000	\$240,000	-27.9%
Mean	\$194,100	\$194,160	\$259,629	-25.2%

CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	% of REOs	Last Month	Change	% of REOs	Last Year	Change
New Listings Published	160		174	-8.0%		181	-11.6%
Total Listing Inventory	492		493	-0.2%		617	-20.3%
Number of New Escrows	140		115	21.7%		147	-4.8%
Number of REO Sales	51	44.0%	81	-37.0%	62.3%	55	-7.3%
Number of Short Sales	21	18.1%	13	61.5%	10.0%	n/a	n/a
Equity Sales	44	37.9%	36	22.2%	27.7%	n/a	n/a
Total Closed Escrows	116	100.0%	130	-10.8%	100.0%	101	14.9%
Dollar Value of Closed Escrows	\$15,018,335		\$16,515,206	-9.1%		\$15,500,100	-3.1%
Median	\$110,750		\$104,450	6.0%		\$137,200	-19.3%
Mean	\$129,468		\$131,718	-1.7%		\$153,466	-15.6%
Mode	\$120,000 - \$139,999		\$100,000 - \$119,999			\$120,000 - \$139,999	

Year-to-Date Statistics	01/01/09 to 06/30/09	01/01/09 to 06/30/09	01/01/08 to 6/30/2008	Change
	SAR monthly data, compiled	MetroList YTD Data		
Number of Closed Escrows	641	683	540	18.7%
Dollar Value of Closed Escrows	\$75,528,425	\$80,730,814	\$91,196,788	-17.2%
Median	\$99,000	\$99,000	\$143,500	-31.0%
Mean	\$117,829	\$118,200	\$168,883	-30.2%

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit www.sacrealtor.org/publicaffairs/statistics

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SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	% of Total	Residential Income	Residential Lots/Land	Other Residential*
\$29,999 and under	8	0.5%	2	1.7%	0	1	0
\$30,000 - \$39,999	22	1.3%	6	5.2%	0	0	1
\$40,000 - \$49,999	35	2.0%	11	9.5%	0	0	2
\$50,000 - \$59,999	26	1.5%	5	4.3%	3	0	2
\$60,000 - \$69,999	34	1.9%	12	10.3%	4	1	1
\$70,000 - \$79,999	41	2.4%	2	1.7%	6	2	6
\$80,000 - \$89,999	58	3.3%	9	7.8%	2	0	4
\$90,000 - \$99,999	59	3.4%	5	4.3%	3	1	2
\$100,000 - \$119,999	122	7.0%	12	10.3%	9	1	7
\$120,000 - \$139,999	147	8.4%	14	12.1%	7	2	5
\$140,000 - \$159,999	148	8.5%	12	10.3%	5	0	1
\$160,000 - \$179,999	157	9.0%	3	2.6%	8	2	2
\$180,000 - \$199,999	125	7.2%	2	1.7%	5	1	3
\$200,000 - \$249,999	314	18.0%	13	11.2%	8	0	2
\$250,000 - \$299,999	177	10.1%	2	1.7%	1	0	2
\$300,000 - \$349,999	90	5.2%	3	2.6%	0	0	2
\$350,000 - \$399,999	71	4.1%	1	0.9%	3	0	1
\$400,000 - \$449,999	39	2.2%	0	0.0%	0	0	1
\$450,000 - \$499,999	25	1.4%	0	0.0%	1	0	0
\$500,000 - \$549,000	10	0.6%	0	0.0%	1	0	0
\$550,000 - \$599,000	12	0.7%	1	0.9%	1	0	0
\$600,000 - \$999,999	24	1.4%	1	0.9%	0	0	0
\$1,000,000 and over	0	0.0%	0	0.0%	1	0	0
Total	1,744	100%	116	100%	68	11	44

Type of Financing	Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
(SFR, condo, PUD only) Financing Method							
Cash	436	23.4%	467	25.1%	1 - 30	1,056	56.8%
Conventional	782	42.0%	787	42.2%	31 - 60	297	16.0%
FHA	490	26.3%	465	25.0%	61 - 90	164	8.8%
VA	48	2.6%	32	1.7%	91 - 120	118	6.3%
Other †	104	5.6%	112	6.0%	121 - 180	118	6.3%
	1,860	100.0%	1,863	100.0%	181+	107	5.8%
						1,860	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

* half-plex, 2-on-1, mobile home

Median DOM: 21 Days
Average DOM: 51 Days
Average DOM 1 - 180 Days: 37.5 Days
Average DOM 181+ Days: 264.5 Days

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