

## MLS STATISTICS for November 2009

### Data for Sacramento County and the City of West Sacramento

#### SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	1,521		1,869	-18.6%		1,589	-4.3%
Total Listing Inventory	5,096		5,392	-5.5%		6,643	-23.3%
Number of New Escrows	1,247		1,582	-21.2%		1,715	-27.3%
Number of REO Sales	579	40.2%	713	-18.8%	41.6%	1,236	-53.2%
Number of Short Sales	309	21.5%	356	-13.2%	20.7%	n/a	n/a
Conventional Sales	551	38.3%	647	-14.8%	37.7%	n/a	n/a
Total Number of Closed Escrows	1,439	100.0%	1,716	-16.1%	100.0%	1,716	-16.1%
Months Inventory	3.5 Months		3.1 Months	12.9%		3.9 Months	-10.3%
Dollar Value of Closed Escrows	\$303,477,291		\$357,138,323	-15.0%		\$349,965,233	-13.3%
Median	\$187,000		\$185,000	1.1%		\$184,944	1.1%
Mean	\$211,482		\$208,123	1.6%		\$203,942	3.7%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/09 to 11/30/09	01/01/09 to 11/30/09	01/01/08 to 11/30/2008	Change
	SAR monthly data, compiled	MetroList YTD data		
Number of Closed Escrows	18,340	19,189	17,354	5.7%
Dollar Value of Closed Escrows	\$3,666,952,491	\$3,828,463,847	\$4,297,374,886	-14.7%
Median	\$175,000	\$179,000	\$222,000	-21.2%
Mean	\$199,943	\$199,513	\$247,630	-19.3%

#### CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	128		201	-36.3%		141	-9.2%
Total Listing Inventory	495		557	-11.1%		540	-8.3%
Number of New Escrows	100		115	-13.0%		98	2.0%
Number of REO Sales	58	49.6%	77	-24.7%	57.9%	68	-14.7%
Number of Short Sales	31	26.5%	22	40.9%	16.5%	n/a	n/a
Conventional Sales	28	23.9%	34	-17.6%	25.6%	n/a	n/a
Total Closed Escrows	117	100.0%	133	-12.0%	100.0%	97	20.6%
Dollar Value of Closed Escrows	\$13,529,072		\$13,779,076	-1.8%		\$11,785,542	14.8%
Median	\$100,000		\$95,000	5.3%		\$107,000	-6.5%
Mean	\$116,630		\$199,818	-41.6%		\$121,500	-4.0%
Mode	\$120,000 - \$139,999		\$100,000 - \$119,999			\$120,000 - \$139,999	

Year-to-Date Statistics	01/01/09 to 11/30/09	01/01/09 to 11/30/09	01/01/08 to 11/30/2008	Change
	SAR monthly data, compiled	MetroList YTD Data		
Number of Closed Escrows	1124	1,319	1,116	0.7%
Dollar Value of Closed Escrows	\$147,252,701	\$157,956,317	\$173,032,969	-14.9%
Median	\$99,444	\$98,000	\$130,000	-23.5%
Mean	\$131,008	\$119,755	\$155,047	-15.5%

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit

[www.sacrealtor.org/public\\_affairs/statistics](http://www.sacrealtor.org/public_affairs/statistics)

# MLS STATISTICS for November 2009

## Data for Sacramento County and the City of West Sacramento

### SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	% of Total	Residential Income	Residential Lots/Land	Other Residential*
\$29,999 and under	2	0.1%	0	0.0%	0	6	0
\$30,000 - \$39,999	5	0.3%	9	7.8%	0	0	1
\$40,000 - \$49,999	16	1.1%	11	9.5%	1	0	2
\$50,000 - \$59,999	11	0.8%	11	9.5%	1	0	3
\$60,000 - \$69,999	22	1.5%	7	6.0%	1	0	5
\$70,000 - \$79,999	33	2.3%	6	5.2%	1	3	2
\$80,000 - \$89,999	46	3.2%	10	8.6%	2	2	10
\$90,000 - \$99,999	44	3.1%	4	3.4%	1	0	4
\$100,000 - \$119,999	108	7.5%	13	11.2%	4	1	4
\$120,000 - \$139,999	112	7.8%	19	16.4%	2	0	8
\$140,000 - \$159,999	127	8.8%	8	6.9%	8	0	1
\$160,000 - \$179,999	149	10.4%	3	2.6%	5	0	3
\$180,000 - \$199,999	106	7.4%	2	1.7%	4	0	2
\$200,000 - \$249,999	274	19.0%	3	2.6%	5	1	2
\$250,000 - \$299,999	146	10.1%	4	3.4%	6	1	1
\$300,000 - \$349,999	84	5.8%	1	0.9%	2	0	0
\$350,000 - \$399,999	65	4.5%	4	3.4%	0	0	0
\$400,000 - \$449,999	36	2.5%	1	0.9%	1	0	0
\$450,000 - \$499,999	16	1.1%	0	0.0%	1	0	0
\$500,000 - \$549,000	6	0.4%	0	0.0%	0	0	0
\$550,000 - \$599,000	12	0.8%	0	0.0%	0	0	0
\$600,000 - \$999,999	15	1.0%	0	0.0%	1	0	0
\$1,000,000 and over	4	0.3%	0	0.0%	0	0	0
<b>Total</b>	<b>1,439</b>	<b>100%</b>	<b>116</b>	<b>100%</b>	<b>46</b>	<b>14</b>	<b>48</b>

Type of Financing Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET		
	# of Units	% of Total	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	410	26.4%	455	24.6%	0 - 30	965	62.1%
Conventional	559	35.9%	725	39.2%	31 - 60	207	13.3%
FHA	488	31.4%	534	28.9%	61 - 90	132	8.5%
VA	44	2.8%	39	2.1%	91 - 120	73	4.7%
Other †	54	3.5%	96	5.2%	121 - 180	84	5.4%
<b>Total</b>	<b>1,555</b>	<b>100.0%</b>	<b>1,849</b>	<b>100.0%</b>	181+	94	6.0%
					<b>Total</b>	<b>1,555</b>	<b>100.0%</b>

\* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

**Median DOM: 16**  
**Average DOM: 48**  
**Average DOM 1 - 180 Days: 32.5**  
**Average DOM 181+ Days: 269**

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